Best Corporate Health Programs AOHC, Chicago

April 17th, 2002

Bristol-Myers Squibb

Colin Baigel, M.D.

Corporate Medical Director

Bristol-Myers Squibb

A Global Pharmaceutical Company with related Healthcare Businesses with over 45,000 Employees

% of 2001 Global Sales*

Worldwide Medicines 86%	Worldwide Medicines		86%
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- Prescription Pharmaceuticals
- Consumer Medicines

Nutritionals	 10%
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Mead Johnson

Medical Devices 4%

ConvaTec (ostomy & modern wound care)

Health & Fitness Environmental, Health & Safety

Peter R. Dolan

Chairman & CEO

Stephen E. Bear

Sr. VP Human Resources John L. Skule

Sr. VP
Corp. & Environmental Affairs

Colin Baigel, MD

Corporate
Medical Director

Susan Voigt

VP

Environment, Health & Safety and Corp. Product Quality

Mission ...

To extend and enhance human life

Pledge ...

To Our Colleagues ...

We acknowledge our obligation to ...

Provide a clean and safe work environment ...

To the Communities Where We Live and Work ...

We pledge... constructive action that supports a clean and healthy environment ...

Health & Fitness (H&F) Mission

To extend and enhance the health and well being of our people

Environmental Health & Safety (EHS) Policy

BMS is committed to protecting the environment and the health and safety of our employees, our customers, and the public. We strive to conduct our activities in an environmentally-sustainable manner, taking into consideration the complex and interconnected relationship of our ecosystem

Joint Objectives of H&F / EHS – Examples

- Prevention of occupational injury and illness
- Proactive industrial toxicological program, setting exposure guidelines for compounds in development
- Early detection of possible occupationally related health effects through extensive medical surveillance programs
- Documentation of the efficacy of exposure controls
- Assessment of employee's medical fitness to engage in the task
- Policies and Guidelines Reproductive Health, Allergies,
 Cytotoxic Drug Handling, Ergonomics etc.
- Reassurance to employees, management, and the communities in which we operate regarding the lack of ill effects from our operations
- Risk communication
- Regulatory compliance

BMS Medical and Safety Partnering Leadership Initiative

Purpose

 Dramatically improve safety performance to achieve world class status (top 25% of comparable companies)

Goal

 Create a "zero accident culture" where all employees strive to maintain an accident free workplace and extend safety principles to the home environment

Critical Success Factors

- Link to BMS company Pledge
- Consistent message and focus
- Management visibility, involvement and leadership
- Full employee involvement and awareness
- Accountability for performance at all levels
- Integration into key business performance indicators

Medical Department Roles

Prevention

 Training, education, health fairs, policies and guidelines and other means of enhancing employee awareness

Evaluation

- Periodic health examinations, including surveillance exams, for all employees who may have occupational exposures
- Work-site evaluations in conjunction with Safety and I.H.

Acute Treatment

- Emergency and urgent care
- Regular care for work related conditions

Long-term Case Management

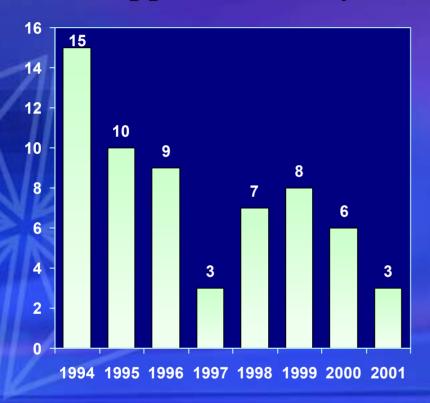
- Maintain active control of W/Comp where feasible
- Active programs to accommodate an early return to work and/or restricted duty (TAWD)

Approach to Ergonomic Injuries

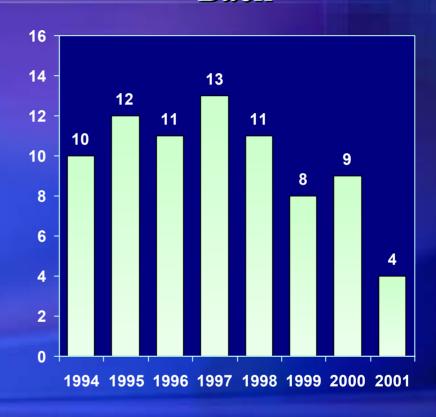
- Proactive education of workforce including health and safety personnel
 - Early recognition of cumulative trauma symptoms
 - Workstation design, ergonomic analysis
 - Exercise programs
- Clinical assessment and conservative therapy
 - Nocturnal wrist splints
 - Anti-inflammatory medications
 - Physical therapy
- Surgical intervention rate has been sharply reduced by conservative treatment approach

New Brunswick Onsite Physical Therapy

Upper Extremity



Back



Average Duration of Visits

On Site 11 Treatments
Off Site 19 Treatments

Average Duration of Treatment

On Site 9 Treatments
Off Site 16 Treatments

Lawrenceville, NJ Workstation Analyses & Ergonomic Injuries

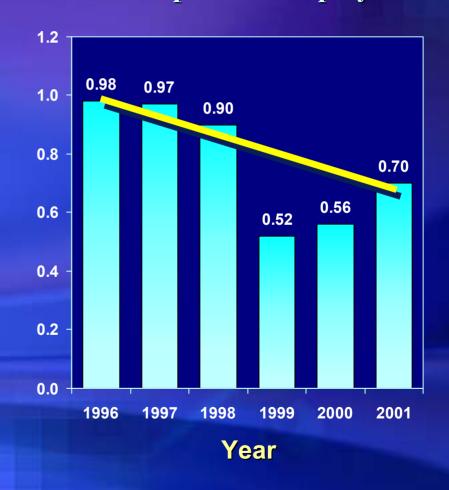


Workers' Comp – Ergonomic Diagnoses

Number of Claims

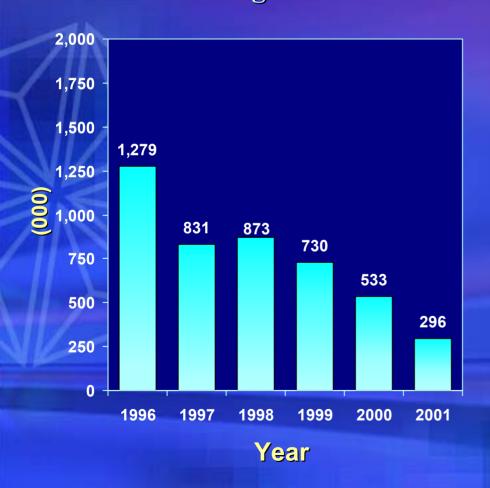


Claims per 100 Employees

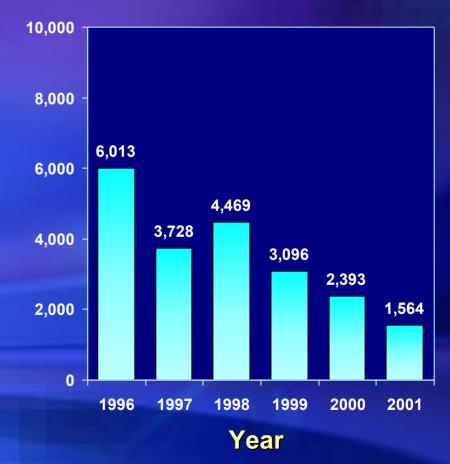


Workers' Comp Costs — Ergonomic Diagnoses

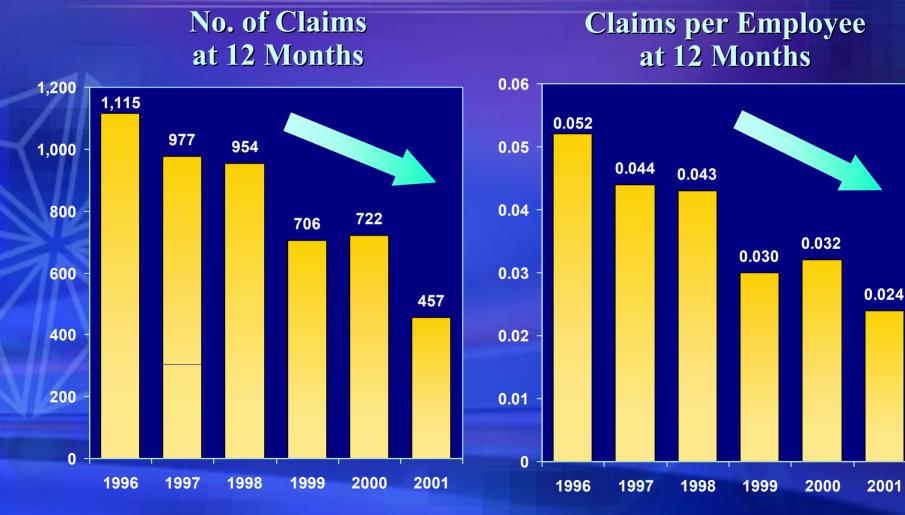
\$ Cost of Ergonomic Claims



\$ Cost per 100 Employees



Total Workers' Comp Claims

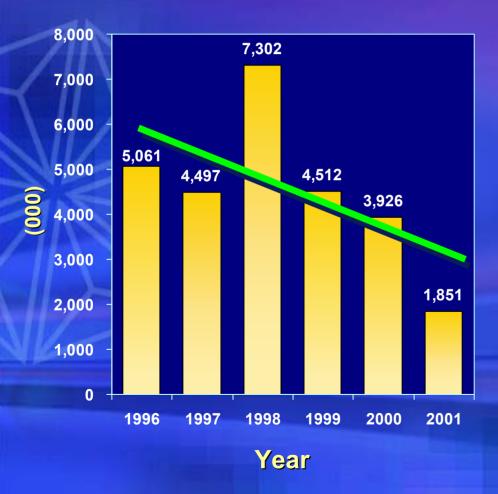


Year

Accident Year

Workers' Comp Total Claims Cost

Estimated Total Cost



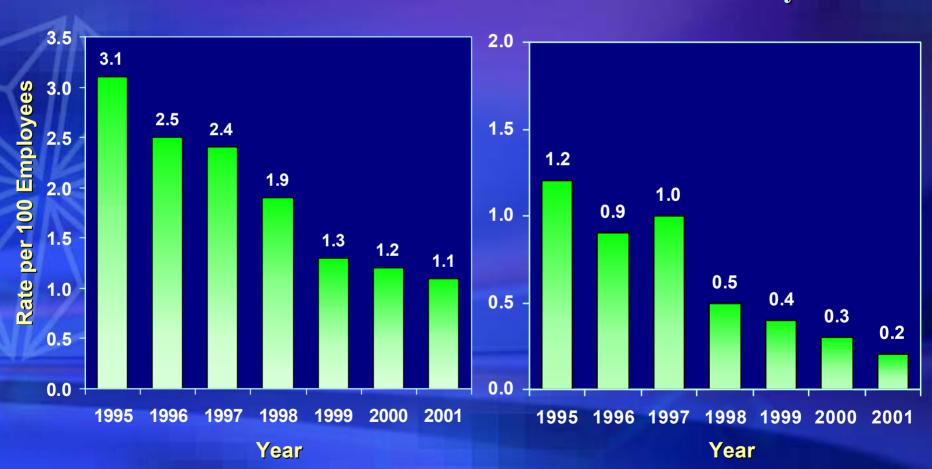
Estimate Total Cost per Employee



OSHA Total Rates



Lost Workday Rate



2010 Targets for Medical and Environment Health and Safety Principles:

- continuous improvement
- leadership expectations
- environmental stewardship

Specific safety performance targets:

- 50% reduction in total recordable and lost work day case rates
- maintain performance in top 25% of similar companies

Future Trends

- Continue strong emphasis on "zero accident" culture at work and at home
- Ensure visibility of 2010 goals
- Management support and employee involvement
- Evaluating possible future use of leading indicators e.g.
 - Numbers of employees trained
 - Percentage of site self-inspections
 - Number of "near misses"

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